

No. IGNOU/SRD/SOMS/ R-IV/2023//062

Dated: 14-2-2023

### NOTIFICATION

The Academic Council in its 79<sup>th</sup> meeting held on 20<sup>th</sup> December 2022 has approved the Internal Credit Transfer from the pre-revised MCOM/ MCOMOL/ MP / MPB/ PGDFM / PGDHRM / PGDOM / PGDMM / PGDFMP programs to the revised MBA / MBF / MBAOL / MBAFM / MBAHM / MBAOM / MBAMM / 5 PG Diploma in specialisation programmes of the School of Management Studies (SOMS).

In view of the above, the transfer of credits and mapping of courses in the revised MCOM/ MCOMOL/ MBA / MBF / MBAOL / MBAFM / MBAHM / MBAOM / MBAMM / 5 PG Diploma in specialisation programmes of the School of Management Studies (SOMS) from the pre-revised MCOM/ MCOMOL/ MP / MPB/ PGDFM / PGDHRM / PGDOM / PGDMM / PGDFMP programs as per the Credit Transfer Policy of the University is allowed with immediate effect.

This notification is being issued with the approval of the competent authority.



14.2.23

**Dr. Himansu Kumar Bose**  
**Registrar (SRD)**

AR (VCO) for information of Hon'ble Vice Chancellor  
All Pro-Vice Chancellors  
All Directors of Schools / Heads of Departments  
All Regional Directors, IGNOU Regional Centres with a request to disseminate the information at wider level  
Head (CD) with a request to upload the notification on IGNOU website  
All Sections of SRD

**Mapping of the Courses of the Revised M.Com and M.Com Online Programme against the Courses of Pre-Revised M.Com Programme**

**FOR THE PRUPOSE OF COUNSELLORS, EVALUATORS, PAPER SETTERS AND MODERATORS.**

Revised Courses of M.Com				Pre-revised Courses of M.com/ PGDIBO			
Sl. No	Course Codes	Course Title	Credits	Sl. No	Course Codes	Course Title	Credits
<b>Semester I</b>							
1.	MCO-01	Organization Theory and Behavior	6	1.	MCO-01	Organization Theory and Behavior	6
2.	MCO-04	Business Environment	6	2.	MCO-04	Business Environment	6
3.	MCO-05	Accounting for Managerial Decisions	6	3.	MCO-05	Accounting for Managerial Decisions	6
4.	MCO-021	Managerial Economics	4	4.	*MMPC-010	Managerial Economics	4
<b>Semester II</b>							
5.	MCO-6	Marketing Management	6	5.	MCO-6	Marketing Management	6
6.	MCO-022	Quantitative Analysis for Managerial Applications	4	6.	*MMPC-005	Quantitative Analysis for Managerial Applications	4
7.	MCO-023	Strategic Management	4	7.	*MMPC-012	Strategic Management	4
8.	MCO-024	Business Ethics and CSR	4	8	*MMPC-020	Business Ethics and CSR	4
<b>Semester III</b>							
9.	MCO-03	Research Methodology and Statistical Analysis	6	9.	MCO-03	Research Methodology and Statistical Analysis	6
10.	MCO-07	Financial Management	6	10.	MCO-07	Financial Management	6
11.	IBO-02	International Marketing Management	6	11.	IBO-02	International Marketing Management	6
12.	MCO-15	India's Foreign Trade and Investment	4	12	IBO- 03	India's Foreign Trade	6
<b>Semester IV</b>							
13.	IBO-01	International Business Environment	6	8.	IBO-01	International Business Environment	6
14.	IBO-06	International Business Finance	6	9.	IBO-06	International Business Finance	6
15		Project	6				

\*These courses are from MBA Programme



**Mapping of courses for Internal Credit Transfer/ exemption scheme for MBA/MBAOL/MBAFM/MBAHR/MBAOM/MBAMM/ 5 PG Diploma in specialisation programmes against the courses in old MP/MPB/PGDFM/PGDMM/PGDHRM/PGDOM/PGDFMP**

Old-MP/MPB/PGDFM/PGDMM/PGDHRM/PGDOM/PGDFMP		New-MBA/MBAHM/MBAFM/MBAOM/MBAMM /MBAOL/MBF/5 PG Diploma in specialisations (code to be provided)	
Title of old course	Course code	Title of new course	Course code
Management Functions and Behaviour	MS-01	Management Functions and Organizational Processes	MMPC-001
Management of Human Resource	MS-02	Human Resource Management	MMPC-002
Economic and Social Environment	MS-03	Business Environment	MMPC-003
Accounting and Finance for Managers	MS-04	Accounting for Managers	MMPC-004
Quantitative Analysis for Managerial Applications	MS-08	Quantitative Analysis for Managerial Applications	MMPC-005
Marketing for Managers	MS-06	Marketing Management	MMPC-006
Information Systems for Managers	MS-07	Information Systems for Managers	MMPC-008
Management of Machines and Materials	MS-05	Management of Machines and Materials	MMPC-009
Managerial Economics	MS-09	Managerial Economics	MMPC-010
Social Processes and Behavioural Issues	MS-21	Social Processes and Behavioural Issues	MMPC-011
Strategic Management	MS-11	Strategic Management	MMPC-012
Research Methodology for Management Decisions	MS-95	Research Methodology for Management Decisions	MMPC-015
International Business Management	MS-97	International Business Management	MMPC-016
Advanced Strategic Management	MS-91	Advanced Strategic Management	MMPC-017
Total Quality Management	MS-96	Total Quality Management	MMPC-019
Organisational Design, Development and Change	MS-10	Organisational Theory and Design	MMPH-001
Human Resource Development	MS-22	Human Resource Development	MMPH-002
Human Resource Planning	MS-23	Human Resource Planning	MMPH-003
Industrial Relations	MS-24	Industrial and Employment Relations	MMPH-004
Managing Change in Organisations	MS-25	Organisational Development and Change	MMPH-005
Organisational Dynamics	MS-26	Organisational Dynamics	MMPH-006
Compensation and Reward Management	MS-27	Compensation and Reward Management	MMPH-007
Labour Laws	MS-28	Labour Laws	MMPH-008
International Human Resource Management	MS-29	International Human Resource Management	MMPH-009
Working Capital Management	MS-41	Working Capital Management	MMPF-001
Capital Investment and Financing Decisions	MS-42	Capital Investment and Financing Decisions	MMPF-002
Management Control Systems	MS-43	Management Control Systems	MMPF-003
Security Analysis and Portfolio Management	MS-44	Security Analysis and Portfolio Management	MMPF-004
International Financial Management	MS-45	International Financial Management	MMPF-005
Management of Financial Services	MS-46	Management of Financial Services	MMPF-006
Operations Research	MS-51	Operations Research	MMPO-001
Project Management	MS-52	Project Management	MMPO-002
Production/ Operations Management	MS-53	Operations Management	MMPO-003



Old-MP/MPB/PGDFM/PGDMM/PGDHRM/PGDOM/PGDFMP		New-MBA/MBAHM/MBAFM/MBAOM/MBAMM /MBAOL/MBF/5 PG Diploma in specialisations (code to be provided)	
Title of old course	Course code	Title of new course	Course code
Management Information Systems	MS-54	Management Information Systems	MMPO-004
Logistics Management	MS-55	Logistics and Supply Chain Management	MMPO-005
Materials Management	MS-56	Materials Management	MMPO-006
Maintenance Management	MS-57	Maintenance Management	MMPO-007
Consumer Behaviour	MS-61	Consumer Behaviour	MMPM-001
Sales Management	MS-62	Sales Management	MMPM-002
Product Management	MS-63	Product and Brand Management	MMPM-003
International Marketing	MS-64	International Marketing	MMPM-004
Marketing of Services	MS-65	Marketing of Services	MMPM-005
Marketing Research	MS-66	Marketing Research	MMPM-006
Management of Marketing Communication and Advertising	MS-68	Integrated Marketing Communication	MMPM-007
Rural Marketing	MS-611	Rural Marketing	MMPM-008
Retail and Distribution Management	MS-612	Retail Management	MMPM-009
<b>MPB</b>		<b>MBF</b>	
Title of old course	Course code	Title of new course	Course code
Bank Financial Management	MS-422	Bank Financial Management	MMPB-001
International Banking Management	MS-424	International Banking Management	MMPB-002
Electronic Banking and IT in Banks	MS-425	Information Technology and Digital Banking	MMPB-003
Risk Management in Banks	MS-494	Risk Management in Banks	MMPB-004
Marketing of Financial Services	MS-423	Marketing of Financial Services	MMPB-005
Ethics and Corporate Governance in Banks	MS-495	Corporate Governance in Banking and Financial Sector	MMPB-006